



What is Oracle Accelerate?

Oracle Accelerate solutions are affordable bundles of Oracle's world-class business applications delivered through our Business Accelerator rapid implementation technology.

Each Oracle Accelerate solution is tailored to your industry, with preconfigured industry process flows. The solutions are implemented by experienced Certified Oracle partners or Oracle Consulting, so that you can get up and running quickly.

The results are

- Faster time to value
- Low and predictable costs
- A better fit for your business

Oracle Accelerate Solutions are complete, industry-focused, and easy-to-own.

Oracle Accelerate solutions can help your organization become more efficient and profitable.

To see an example of how an Accelerate Solution can help your business, please keep reading – the examples shown below are for the **Engineering & Construction Industry**.

COMPLETE — Meeting All the Needs of Engineering and Construction

- Comprehensive
- Integrated
- Scalable

INDUSTRY-FOCUSED — Tailored to Your Specific Needs

- Rapid Deployment
- Best Practices
- Custom Fit

EASY TO OWN — Packaged, Priced, and Delivered

- Easy to Buy
- Easy to Implement
- Easy to Use
- Easy to Maintain
- Easy to Adapt



Opportunity Management

- Generate, Review and Assign Leads
- Determine Product Interests
- Qualify Leads and Convert to Opportunity
- Assign Opportunity
- Manage Opportunity

Proposal & Contract Management

- Create & Assign Bid
- Assess, Approve & Issue Proposal
- Contract Approval & Update Forecast



Project Planning

- Define Budget
- Assign Budget
- Approve & Manage Budget

Project Resource Management

- Define, Assign and Approve Resources
- Manage Vacancies





Project Procurement

- Initiate Requests & Define Requirements
- Manage Requisition & Purchase Orders
- Receiving & Verifications

Project Execution

- Define Policy
- Process Expenditure
- Review Costs
- Process Adjustments
- Revenue Recognition

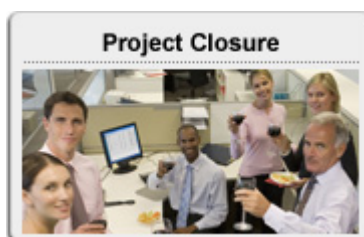


Project Collaboration

- Request Creation
- Record, Review, Assign & Investigate Change Requests
- Agree & Process Request
- Close request

Cost & Revenue Management

- Define, Generate, Maintain & Approve Budgets
- Period Close Management
- Financial Reporting



Project Closure

- Create Assets & Generate Work Requests
- Maintain Assets
- Project Closeout



Oracle Accelerate solutions for Engineering and Construction enable you to

Manage project progress and status	<ul style="list-style-type: none">• Provide a dashboard view of pipeline, active projects, and history• Capture budgeted, actual, committed, and forecasted costs and revenue• Manage project issues and change orders
Maximize the value of your professional and craft workforce	<ul style="list-style-type: none">• Attract, retain, and motivate labor personnel• Align in-house and subcontractor labor with project requirements• Assign tasks and measure resource utilization, productivity, and profitability
Support virtual design and construction	<ul style="list-style-type: none">• Provide a secure, collaborative platform to support global design and construction processes• Improve overall quality and constructability• Deliver a comprehensive repository for project-related collateral